

STAFFING PROJECTIONS

| Salary Staff | | Salary | Yearly Pay | | |
|--|-------------------------|---------------|-------------------|-----------------------|-------------------|
| 1 Facilities Manager | | 50,000 | \$50,000 | | |
| | Benefits Percentage 40% | | \$20,000 | | |
| Total Full Time Staff | | | \$70,000 | | |
| | | | | | |
| Hourly Staff | | Hours | Wage/Hr | Yearly Pay | Benefits % |
| 1 Recreation Coordinator \$28/hr 30 hrs/week +10% | | 1560 | 28.00 | \$43,680 | \$4,368.00 |
| 1 Office Assistant | | 1560 | 15.00 | \$23,400 | |
| 1 Senior Lifeguard | | 988 | 16.50 | \$16,302 | |
| 3 Front Desk Staff 3 part time staffing 50 hr week | | 2860 | 12.00 | \$34,320 | |
| 1 Maintenance Technician 1 part time at 19 hr/week + 1 | | 1086 | 20.00 | \$21,720 | \$2,172.00 |
| 11 Lifeguards 11 part time 200hr per | | 11440 | 15.00 | \$171,600 | |
| | Payroll Taxes 33% | | | 102,637 | |
| Total Partime Staff | | | | \$420,199 | |
| TOTAL STAFFING PROJECTIONS | | | | <u>490,199</u> | |

OPERATING EXPENSES - Projected

| Contractual Services | Multiplier | Unit Cost |
|--|-------------------|--------------------------|
| Power | | \$32,500 1.3% increase |
| Natural Gas | | \$100,000 1.13% increase |
| Telephone | | \$700 |
| Wireless Internet Access | | \$1,400 |
| Equipment Maintenance | | \$15,000 |
| Trash Removal | | \$1,040 |
| Pest Control | | \$500 |
| Water/Wastewater | | \$41,470 43% increase |
| Audit | | \$5,000 |
| Fire Extinguishers | | \$500 |
| Security/Fire Alarm Service | | \$5,000 |
| Office Equipment | | \$2,500 |
| Total Contractual Services | | \$205,610 |
| | | |
| Commodities | | |
| Pool Chemicals | | \$46,000 |
| Pool Supplies | | \$10,000 |
| Pool Laboratory Supplies | | \$1,600 |
| First Aid Equipment | | \$2,000 |
| First Aid Supplies | | \$400 |
| Custodial Supplies | | \$3,000 |
| Building Maintenance Supplies | | \$3,000 |
| Marketing/Advertising/Postage/Printing | | \$2,000 |
| Office Supplies | | \$500 |
| Education/Training | | \$3,000 |
| Dues/Subscriptions | | \$500 |
| Uniforms | | \$800 |
| Capital Replacement Fund | | \$5,000 |
| Insurance | | \$15,000 |
| Total Commodities | | \$92,800 |
| TOTAL EXPENSES | | <u>\$788,609</u> |

REVENUE PROJECTIONS

| Annual Passes* | Number | Price | Revenue |
|---|---------------|---------------|--------------------|
| Adult (18-64) | 30 | \$300 | \$9,000 |
| Senior - Single (age 65 & up) | 50 | \$200 | \$10,000 |
| Family (includes 2 adults & 2 children under the age (each additional child is \$50) | 50 10 | \$600 \$50 | \$30,000 \$500 |
| Youth (4 - 17 years old) | 50 | \$200 | \$10,000 |
| Total Annual Passes | | | \$59,500 |
| Punch Passes (20 punches) | Number | Price | |
| Adult (18+) | 300 | \$90 | \$27,000 |
| Senior / Military | 120 | \$60 | \$7,200 |
| Youth (4-17 years old) | 250 | \$60 | \$15,000 |
| 3 and Under | 100 | \$30 | \$3,000 |
| Total Punch Passes | | | \$52,200 |
| Daily Admissions | Number | Price | |
| Adult (18+) | 3650 | \$6 | \$21,900 |
| Senior /Military | 1825 | \$4 | \$7,300 |
| Youth (4 -17) | 1825 | \$4 | \$7,300 |
| 3 and Under | 912 | \$2 | \$1,824 |
| Hotel and RV Park Vouchers | 100 | \$5 | \$500 |
| Total Admissions | 8312 | | \$38,824 |
| Rentals | #/Year | Cost | # of People |
| Multipurpose Room | 25 | \$100 | \$2,500 |
| Birthday Party Room | 80 | \$150 | \$12,000 |
| Therapy sessions with trainer | 400 | \$10 | \$4,000 |
| Total Rentals | | | \$18,500 |
| Aquatic Programs | #/Year | Cost | # of People |
| Swim Team (practice and membership) | 15 | \$45 | \$675 |
| Swim Lessons | 25 | \$35 | 10 \$8,750 |
| Lifeguard Training | 2 | \$100 | 5 \$1,000 |
| Swim Meets (admission tickets) | 2 | \$5 | 200 \$2,000 |
| Water Fitness Classes | 25 | \$45 | 7 \$7,875 |
| Total Aquatic Programs | | | \$20,300 |
| Other Contributions | | | |
| Property Tax Revenue | | | \$600,000 |
| TOTAL REVENUE | | | \$789,324 |
| TOTAL EXPENSES | | | \$788,609 |
| COST RECOVERY | | | 100% |

Preliminary Hours of Operation

| | Lap Pool Only | Both Pools | Hours |
|-----------------------------|----------------------|-------------------|--------------|
| Mon | 5:00a - 7:00a | 3:00p - 8:00p | 7 |
| Tue | 5:00a - 7:00a | 3:00p - 8:00p | 7 |
| Wed | 5:00a - 7:00a | 3:00p - 8:00p | 7 |
| Thur | 5:00a - 7:00a | 3:00p - 8:00p | 7 |
| Fri | 5:00a - 7:00a | 3:00p - 8:00p | 7 |
| Sat | | 10:00a - 8:00p | 10 |
| Sun | | 1:00p - 6:00p | 5 |
| Total Hours Per Week | | | 50 |

* From 7am-3pm will be reserved for swim classes, swim lessons, team practice, etc

Lifeguard Count Based on Hours

| | Hours/Week | # Guards | Billable Hours |
|------|-------------------|-----------------|-----------------------|
| Lap | 10 | 2 | 20 |
| Both | 10 | 6 | 60 |
| Rec | 30 | 4 | 120 |