STAFFING PROJECTIONS			
Full Time Staff (Salary)	**Number**	**Unit Cost**	
Facilities Manager	1	40,000	$40,000
Recreation Coordinator	1	20,000	$20,000
Office Assistant	1	15,000	$15,000
Benefits Percentage included in wages	45%		33,750
Total Full Time Staff			**108,750.00**
Part Time Staff (Hourly)	**Hours**	**Unit Cost**	
Front Desk Staff 3 part time staffing 50 hr week + 10%	2860	10.00	$28,600
Maintenance Staff 1 part time at 19 + 10%	1086	12.00	$13,032
Lifeguards 11 part time 200hr per +10%	11440	10.00	$114,400
Payroll Taxes	33%		51,491
Total Partime Staff			**$207,523**
TOTAL STAFFING PROJECTIONS			**316,273**

OPERATING EXPENSES - Projected			
Contractual Services	**Multiplier**	**Unit Cost**	
Utilities (Square Footage Cost)			$120,000
Telephone			$700
Wireless Internet Access			$1,400
Equipment Maintenance			$15,000
Trash Removal			$1,040
Pest Control			$500
Water			$29,000
Audit			$5,000
Fire Extinguishers			$500
Security/Fire Alarm Service			$5,000
Office Equipment			$2,500
Total Contractual Services			**$180,640**
Commodities			
Pool Chemicals			$46,000
Pool Supplies			$10,000
Pool Laboratory Supplies			$1,600
First Aid Equipment			$2,000
First Aid Supplies			$400
Custodial Supplies			$3,000
Building Maintenance Supplies			$3,000
Marketing/Advertising/Postage/Printing			$2,000
Office Supplies			$500
Education/Training			$3,000
Dues/Subscriptions			$500
Uniforms			$800
Capital Replacement Fund			$5,000
Insurance			$15,000
Total Commodities			**$92,800**
TOTAL EXPENSES			**$589,713**

REVENUE PROJECTIONS

Annual Passes*	Number	Price	Revenue
Adult (18-64)	30	$175	$5,250
Senior - Single (age 65 & up)	50	$125	$6,250
Family (includes 2 adults & 2 children under the age of 18)	50	$250	$12,500
(each additional child is $50)	10	$50	$500
Youth (4 - 17 years old)	200	$150	$30,000
Total Annual Passes			**$54,500**

Punch Passes (10 punches)	Number	Price	
Adult (18+)	300	$50	$15,000
Senior / Military	120	$32	$3,840
Youth (4-17 years old)	250	$24	$6,000
3 and Under	100	$15	$1,500
Total Punch Passes			**$26,340**

Daily Admissions	Number	Price	
Adult (18+)	3650	$6	$21,900
Senior /Military	1825	$4	$7,300
Youth (4 -17)	1825	$3	$5,475
3 and Under	912	$2	$1,824
Hotel and RV Park Vouchers	100	$5	$500
Total Admissions			**$36,999**

Rentals	#/Year	Cost	Multiplier	
Multipurpose Room	25	$100	1	$2,500
Birthday Party Room	80	$150	1	$12,000
Private Party Family Pool Only (2 hours max)	10	$100	1	$1,000
Private Party Lap Pool Only (2 hours max)	10	$80	1	$800
Therapy sessions with trainer	400	$10		$4,000
Total Rentals				**$20,300**

Aquatic Programs	#/Year	Cost	Multiplier	
Swim Team (practice and membership)	15	$45		$675
Swim Lessons	16	$25	10	$4,000
Lifeguard Training	2	$100	5	$1,000
Swim Meets (admission tickets)	2	$5	200	$2,000
Total Aquatic Programs				**$7,675**

Other Contributions	
Property Tax Revenue	**$500,000**
TOTAL REVENUE	**$645,814**
TOTAL EXPENSES	**$589,713**
COST RECOVERY	**110%**

Preliminary Hours of Operation

Mon	0500-0700	1500-2000		7
T	0500-0700	1500-2000		7
wed	0500-0700	1500-2000		7
Th	0500-0700	1500-2000		7
Fri	0500-0700	1500-2000		7
Sat	1000-2000			10
sun	1300-1800			5
		per week		50

Morning Swim Lap only

	10 hr	2 guards		20
Both	10 hr		6	60
fam	30 hr		4	120